



Listpris: ~~2 270 645 SEK~~

1 983 459 SEK*

Fullutrustad för charter

Spara: 287 158 SEK

Gäller till 30/10-2020

*Alla priser är inkl moms

*Priserna ovan för gäller vid charter i minst två år.

*Båten måste tas över och full betalas efter charter perioden.

*Valutakurs vid beräkning 1 € = 10.4 SEK

Se hela specifikationen nedanför

BohusYachts | BohusCharter

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Hanse 
BREAKING RULES . SETTING TRENDS

OFFER

HANSE

388

Dealer:	BohusYachts – Hanse Sverige
Customer:	
	Charter Edition
Date:	

Language:	English
Currency:	€
Exchange rate:	10.40
VAT:	25%
Discount:	8.00%
Add. Discount:	0.00%
Total Discount:	8.00%

MatNr	Items	Standard	Options	Add-On	Feature	Price ex VAT €	Price ex VAT €	Selection	Discount	Price ex VAT incl. Discount €	Price incl. VAT & Discount €
H388.21	as per standard specification					128,900.00 €	1,340,560.00 €	1	8.00%	1,233,315.20 €	1,541,644.00 €
	Packages										
XW2000	B&G Navigation Package (only with XC3001 or XC3003)					4,490.00 €	46,696.00 €	1	75.00%	11,674.00 €	14,592.50 €
XF2200	2 B&G Triton ² multifunction displays in cockpit, incl. transducer (wind/depth/speed/temperature)							1	75.00%		
XF4010	B&G Zeus ^{TS} 9" chart plotter at cockpit table (only with XC3001 or XC3003)							1	75.00%		
XW3000	Cruising Package					8,990.00 €	93,496.00 €	1	75.00%	23,374.00 €	29,217.50 €
XC1325	Teak on cockpit bottom							1	75.00%		
XC1333	Teak on helmsman seats							1	75.00%		
XC1350	Teak on bathing platform							1	75.00%		
XC3001	Cockpit table, stainless steel with folding teak tops							1	75.00%		
XC6001	Bathing platform, manual fold-out with swimming ladder							1	75.00%		
XC9060	2 helmsman seats, foldable							1	75.00%		
XC9062	Helmsman footrests (free mountable)							1	75.00%		
XC9080	2 additional cleats, midship (1 each side)							1	75.00%		
XC9090	Anchor windlass, electrical, with automatic fuse and remote control with chain counter							1	75.00%		
XC9100	Delta-anchor 18 kg, galvanized with 30 m galvanized chain							1	75.00%		
XC9422	Coach roof side windows with operable portlight on stb							1	75.00%		
XF4550	MyHanse safety cloud with 24 months subscription and device installed on board							1	75.00%		
XH1001	Battery set, capacity: 1x 90 Ah + 2x 160 Ah AGM							1	75.00%		
XH3110	Shower unit in cockpit, warm-coldwater							1	75.00%		
XV9420	Wind indicator							1	75.00%		
XV9450	Flagpole							1	75.00%		
XV9901	6 fenders							1	75.00%		
XV9902	4 mooring lines							1	75.00%		
XV9910	Add. winch handle							1	75.00%		
XV9950	HANSE maintenance kit							1	75.00%		
	OPTIONS										
	HULL										
	KEEL										
	LAYOUT & INTERIOR										
XL3002	C2: 2 aft cabins with double berth and storage space (only with XL2002)		X			1,990.00 €	20,696.00 €	1	8.00%	19,040.32 €	23,800.40 €
XL7200	Chart table lowerable and seat in saloon convertible into double berth		X			1,990.00 €	20,696.00 €	1	8.00%	19,040.32 €	23,800.40 €
	WOOD (FURNITURE, FLOORBOARD)										
XM1101	Furniture - Canadian Chestnut		X			2,990.00 €	31,096.00 €	1	8.00%	28,608.32 €	35,760.40 €
	UPHOLSTERY, CARPETS & CURTAINS										
XN2001	Upholstery - Sorrento (colour selection)		X			590.00 €	6,136.00 €	1	8.00%	5,645.12 €	7,056.40 €
	DECK & OUTSIDE EQUIPMENT										
	RIG & SAILS										
XE2001	Lazy bag with lazy jacks (colour selection - not with XE1001)			X		890.00 €	9,256.00 €	1	8.00%	8,515.52 €	10,644.40 €
	NAVIGATION & INSTRUMENTS										
	PROPULSION										
XC3101	Bowthruster, 12 V, retractable, incl. battery			X		7,900.00 €	82,160.00 €	1	8.00%	75,587.20 €	94,484.00 €
	EQUIPMENT										
XH4011	Heating, hot air with blowers in saloon and master cabin			X		3,550.00 €	36,920.00 €	1	8.00%	33,966.40 €	42,458.00 €
XH4021	Outlet for heating in aft cabin port (only with XH4011 and layout C1)			X		290.00 €	3,016.00 €	1	8.00%	2,774.72 €	3,468.40 €
	RADIO & ENTERTAINMENT										
	ACCESSORIES										
	SHIPPING AND TRANSPORT										
XZ2020	Ready for pickup			X		500.00 €	5,200.00 €	1	8.00%	4,784.00 €	5,980.00 €
XZ4000	Declaration of Conformity	X				standard	0.00 €	1	8.00%	0.00 €	0.00 €
XZ4005	Safety manual	X				standard	0.00 €	1	8.00%	0.00 €	0.00 €
XZ4010	Builder's Certificate	X				standard	0.00 €	1	8.00%	0.00 €	0.00 €
XZ4021	Non-registration with apostille			X		175.00 €	1,820.00 €	1	8.00%	1,674.40 €	2,093.00 €
XZ4030	Bill of Sale			X		0.00 €	0.00 €	1	8.00%	0.00 €	0.00 €
	LIST PRICE:									1,697,748.00 €	2,122,185.00 €
	TOTAL DISCOUNT:								13.53%	229,748.48 €	287,185.60 €
	TOTAL PRICE:									1,467,999.52 €	1,834,999.40 €

	Additional components:					Price ex. VAT					
	Rigging mast assembly and installation sails and rails					1,480.00 €	15,392.00 €	1	0.00%	15,392.00 €	19,240.00 €
	Antifouling incl. primer + 2x antifouling					1,450.00 €	15,080.00 €	1	0.00%	15,080.00 €	18,850.00 €
	Navigation pre-delivery inspection, calibration of navigation					500.00 €	5,200.00 €	1	0.00%	5,200.00 €	6,500.00 €
	Cleaning inside and outside					640.00 €	6,656.00 €	1	0.00%	6,656.00 €	8,320.00 €
	Handover precurmetns, handover and testdrive					550.00 €	5,720.00 €	1	0.00%	5,720.00 €	7,150.00 €
	Sprayhood					1,300.00 €	13,520.00 €	1	0.00%	13,520.00 €	16,900.00 €
	Charter equipment (deck, saftey, navig, galley, beds etc)					5,000.00 €	52,000.00 €	1	0.00%	52,000.00 €	65,000.00 €
	Charter make ready pack (UV protect Jib, autoswitch windlass, elec winches etc					500.00 €	5,200.00 €	1	0.00%	5,200.00 €	6,500.00 €
	LIST PRICE:									1,816,516.00 €	2,270,645.00 €
	TOTAL DISCOUNT:								12.65%	229,748.48 €	287,185.60 €
	TOTAL PRICE:									1,586,767.52 €	1,983,459.40 €

Notes:
Offerten gäller till 30/10-2020. Offerten anges i euro och kursnyckeln anges i övre högra hörnet. Vi reserverar oss för valutaförändring
Förutsättningar för att erhålla rabatterna är beställning och 30% handpenning oss tillhanda senast 30/10-2020
Vid beställning erläggs 10% i handpenning
Senast 10 dagar efter order erläggs 20% i 2 nd deposit för produktionsläggning
Öfika 10 dagar före leverans aviseras preliminärt leveransdatum, besiktning skall ombesörjas av köparen och härefter skall resterande 70% erläggs
Produktionsklar båt preliminärt April 2021, preleminär leverans Maj 2021

(Date)

(Place)

(Signature)

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