



Hanse 458 - CHARTER EDITION

Listpris: ~~3 814 135 SEK~~

3 326 415 SEK*

Fullutrustad för charter

Spara: 487 719 SEK

Gäller till 30/10-2020

*Alla priser är inkl moms

*Priserna ovan för gäller vid charter i minst två år.

*Båten måste tas över och full betalas efter charter perioden

* Valuta kurs vid beräkning 1 € = 10.4 SEK

Se hela specifikationen nedanför

BohusYachts | BohusCharter

Tel: 031 210 200

Tel: 08 311 120

Mail: Sales@bohusyachts.se

Web: www.BohusYacht.se

Hanse 
BREAKING RULES . SETTING TRENDS

OFFER

HANSE

458

Dealer:	BohusYachts – Hanse Sverige
Customer:	
	Charter Edition Hanse 458
Date:	

Language:	English
Currency:	SEK
Exchange rate:	10.4
VAT:	25%
Discount:	8.00%
Add. Discount:	0.00%
Total Discount:	8.00%

MatNr	Items	Standard	Options	Add-On	Feature	Price ex VAT €	Price ex VAT SEK	Selection	Discount	Price ex VAT incl. Discount SEK	Price incl. VAT & Discount SEK
H458.21	as per standard specification					207,900.00 €	2,162,160.00 €	1	8.00%	1,989,187.20 €	2,486,484.00 €
	Packages										
XW2000	B&G Navigation Package					11,990.00 €	124,696.00 €	1	75.00%	31,174.00 €	38,967.50 €
XF2000	2 instrument pods (1 per helm station)							1	75.00%		
XF2200	2 B&G Triton² multifunction displays in cockpit, incl. transducer (wind/depth/speed/temperature)							1	75.00%		
XF3000	B&G VHF V60 at chart table, incl. wireless remote handset H60 (only with XK5000)							1	75.00%		
XF4030	B&G Zeus²S 9" chart plotter, stb							1	75.00%		
XF5000	B&G Autopilot with Triton² control unit and Precision 9 compass							1	75.00%		
XK5000	VHF preparation with antenna and splitter for FM and AIS							1	75.00%		
XW2002	Upgrade - second chart plotter					2,090.00 €	21,736.00 €	1	8.00%	19,997.12 €	24,996.40 €
XF4031	B&G Zeus²S 9" chart plotter, ps							1	8.00%		
XW3000	Cruising Package					7,290.00 €	75,816.00 €	1	75.00%	18,954.00 €	23,692.50 €
XC1320	Teak on cockpit bottom							1	75.00%		
XC9062	Helmsman footrests (free mountable)							1	75.00%		
XC9080	2 additional cleats, midship, retractable (1 each side)							1	75.00%		
XC9090	Anchor windlass, electrical, 1000 W, with automatic fuse and remote control with chain counter							1	75.00%		
XC9100	Delta-anchor 20 kg, galvanized with 60 m galvanized chain							1	75.00%		
XC9421	Openable portlights in side coach roof windows							1	75.00%		
XF4550	MyHanse safety cloud with 24 months subscription and device installed on board							1	75.00%		
XH1001	Battery set, capacity: 1x 90 Ah + 2x 160 Ah AGM							1	75.00%		
XH3110	Shower unit in cockpit, warm-coldwater							1	75.00%		
XV9420	Wind indicator							1	75.00%		
XV9450	Flagpole							1	75.00%		
XV9901	6 fenders							1	75.00%		
XV9902	4 mooring lines							1	75.00%		
XV9910	Add. winch handle							1	75.00%		
XV9950	HANSE maintenance kit							1	75.00%		
XW3001	Upgrade - Flexiteek (colour selection)					500.00 €	5,200.00 €	1	8.00%	4,784.00 €	5,980.00 €
XC1321	Flexiteek on cockpit bottom							1	8.00%		
XC1341	Flexiteek on cockpit benches							1	8.00%		
XC1351	Flexiteek on bathing platform							1	8.00%		
XW5000	Comfort Package					5,190.00 €	53,976.00 €	1	75.00%	13,494.00 €	16,867.50 €
XC9032	Courtesy lights in cockpit							1	75.00%		
XC9033	Courtesy lights at companionway							1	75.00%		
XC9300	2 vents for coach roof hatches							1	75.00%		
XL9003	Indirect lights in saloon and cabins							1	75.00%		
XL9004	LED overhead lights in saloon and master cabin, dimmable (only with XL9010)							1	75.00%		
XL9010	SLS - Scenario light system - touch screen controller and dimmer in saloon and master cabin							1	75.00%		
XN2500	Cockpit cushions (colour selection)							1	75.00%		
XV9010	Blind set with flyscreens for deck hatches							1	75.00%		
XV9060	Blinds for hull windows							1	75.00%		
XV9080	Blinds for side coach roof windows							1	75.00%		
XW7000	Entertainment Package					1,790.00 €	18,616.00 €	1	8.00%	17,126.72 €	21,408.40 €
XH2090	Wireless charging							1	8.00%		
XK1000	FUSION MS-RA70N Multimedia radio with bluetooth - for saloon and cockpit (only with XK5000)							1	8.00%		
XK1200	FUSION MS-AB206 subwoofer with integrated amplifier in saloon							1	8.00%		
XK2040	4 high-end 2-way speakers in saloon							1	8.00%		
XK2070	2 high-end 2-way speakers in cockpit							1	8.00%		
XK3070	FUSION MS-NRX remote control in cockpit							1	8.00%		
	OPTIONS										
	HULL										
	KEEL										
XB9000	Keel and rudder - not mounted			X		690.00 €	7,176.00 €	1	8.00%	6,601.92 €	8,252.40 €
	LAYOUT & INTERIOR										
XL1002	A2: 2 fwd cabins with double berth, storage space, head on port and shower stall on stb			X		4,200.00 €	43,680.00 €	1	8.00%	40,185.60 €	50,232.00 €
	WOOD (FURNITURE, FLOORBOARD)										
XM1104	Furniture - French Oak		X			3,990.00 €	41,496.00 €	1	8.00%	38,176.32 €	47,720.40 €
XM1202	Floorboard - Noce Nero		X			790.00 €	8,216.00 €	1	8.00%	7,558.72 €	9,448.40 €
	UPHOLSTERY, CARPETS & CURTAINS										
XN2001	Upholstery - Sorrento (colour selection)		X			890.00 €	9,256.00 €	1	8.00%	8,515.52 €	10,644.40 €
	DECK & OUTSIDE EQUIPMENT										
XC2201	2 GRP steering wheels, Y-spoke (black or white)		X			1,490.00 €	15,496.00 €	1	8.00%	14,256.32 €	17,820.40 €
	RIG & SAILS										
XE1001	Mast, anodized aluminium with manual inmast furling system		X			2,450.00 €	25,480.00 €	1	8.00%	23,441.60 €	29,302.00 €
	NAVIGATION & INSTRUMENTS										
	PROPULSION										
YG1003	Engine (Diesel, approx. 57 hp) - saildrive, 3-blade folding propeller		X			1,900.00 €	19,760.00 €	1	8.00%	18,179.20 €	22,724.00 €
YG3101	Bowthruster, 12 V, retractable, incl. battery		X			8,900.00 €	92,560.00 €	1	8.00%	85,155.20 €	106,444.00 €
	EQUIPMENT										
XH5110	Additional fridge in galley			X		1,450.00 €	15,080.00 €	1	8.00%	13,873.60 €	17,342.00 €
	RADIO & ENTERTAINMENT										
	ACCESSORIES										
	SHIPPING AND TRANSPORT										
XZ4000	Declaration of Conformity	X				standard	0.00 €	1	8.00%	0.00 €	0.00 €
XZ4005	Safety manual	X				standard	0.00 €	1	8.00%	0.00 €	0.00 €
XZ4010	Builder's Certificate	X				standard	0.00 €	1	8.00%	0.00 €	0.00 €
XZ4011	Builder's Certificate with apostille		X			175.00 €	1,820.00 €	1	8.00%	1,674.40 €	2,093.00 €
XZ4021	Non-registration with apostille		X			175.00 €	1,820.00 €	1	8.00%	1,674.40 €	2,093.00 €
XZ4031	Bill of Sale with apostille		X			175.00 €	1,820.00 €	1	8.00%	1,674.40 €	2,093.00 €
XZ4100	Export Accompanying Document		X			0.00 €	0.00 €	1	8.00%	0.00 €	0.00 €

XZ4140	Certificate of origin		X		0.00 €	0.00 €	1	8.00%	0.00 €	0.00 €
XZ4150	Supplier's declaration		X		0.00 €	0.00 €	1	8.00%	0.00 €	0.00 €
LIST PRICE:									2,745,860.00 €	3,432,325.00 €
TOTAL DISCOUNT:									14.21%	390,175.76 €
TOTAL PRICE:										2,355,684.24 €

Additional components:					Price ex VAT					
	Rigging mast assembly and installation sails and rails				1,480.00 €	15,392.00 €	1	0.00%	15,392.00 €	19,240.00 €
	Antifouling incl x primer + 2x antifouling				1,450.00 €	15,080.00 €	1	0.00%	15,080.00 €	18,850.00 €
	Final comissioning test equipment, Yanmar pre-delivery inspection, calibration of navigation				500.00 €	5,200.00 €	1	0.00%	5,200.00 €	6,500.00 €
	Keel and ruder installation				980.00 €	10,192.00 €	1	0.00%	10,192.00 €	12,740.00 €
	Cost of Launching (incl travellift 6 d land beerth 1 d sea berth)				1,280.00 €	13,312.00 €	1	0.00%	13,312.00 €	16,640.00 €
	Cleaning inside and outside				900.00 €	9,360.00 €	1	0.00%	9,360.00 €	11,700.00 €
	Handover precurmets, handover and testdrive				1,500.00 €	15,600.00 €	1	0.00%	15,600.00 €	19,500.00 €
	Transport Greifswald – Umag				10,450.00 €	108,680.00 €	1	0.00%	108,680.00 €	135,850.00 €
	Sprayhood				1,800.00 €	18,720.00 €	1	0.00%	18,720.00 €	23,400.00 €
	Lazy bag				860.00 €	8,944.00 €	1	0.00%	8,944.00 €	11,180.00 €
	Led TV + 4G/3G Antenna incl installation				780.00 €	8,112.00 €	1	0.00%	8,112.00 €	10,140.00 €
	Inverter 12V-2230V 800W				490.00 €	5,096.00 €	1	0.00%	5,096.00 €	6,370.00 €
	Charter equipment (deck, saftey, navig, galley, beds etc)				5,650.00 €	58,760.00 €	1	0.00%	58,760.00 €	73,450.00 €
	Charter make ready pack (UV protect Jib, autoswitch windlass, elec winches etc)				1,250.00 €	13,000.00 €	1	0.00%	13,000.00 €	16,250.00 €
LIST PRICE:									3,051,308.00 €	3,814,135.00 €
TOTAL DISCOUNT:									12.79%	390,175.76 €
TOTAL PRICE:										2,661,132.24 €

Notes:

Offerten gäller till 30/10-2020. Offerten anges i euro och kursnyckeln anges i övre högra hörnet. Vi reserverar oss för valutaförändring

Förutsättningar för att erhålla rabatterna är beställning och 30% handpenning oss tillhanda senast 30/10-2020

Vid beställning erläggs 10% i handpenning

Senast 10 dagar efter order erläggs 20% i 2 nd deposit för produktionsläggning

Cirka 10 dagar före leverans aviseras preliminärt leveransdatum, besiktning skall ombesörjas av köparen och herefter skall resterande 70% erläggs

Produktionsklar båt preliminärt April 2021, preleminär leverans Maj 2021

(Date)

(Place)

(Signature)

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