



HANSE
508

Hanse 508 - CHARTER EDITION

Listpris: ~~4 831 385 SEK~~

4 234 233 SEK*

Fullutrustad för charter

Spara: **597 151 SEK**

Gäller till 30/10-2020

*Alla priser är inkl moms

*Priserna ovan för gäller vid charter i minst två år.

*Båten måste tas över och full betalas efter charter perioden

* Valutakurs vid beräkning 1€ = 10.4 SEK

Se hela specifikationen nedanför

BohusYachts | BohusCharter

Tel: 031 210 200

Tel: 08 311 120

Mail: Sales@bohusyachts.se

Web: www.BohusYacht.se

Hanse 
BREAKING RULES . SETTING TRENDS

OFFER

HANSE **508**

Dealer:	BohusYachts – Hanse Sverige
Customer:	Charter Edition
Date:	

Language:	English
Currency:	SEK
Exchange rate:	10.4
VAT:	25%
Discount:	8.00%
Add. Discount:	0.00%
Total Discount:	8.00%

MatNr	Items	Standard	Options	Add-On	Feature	Price ex VAT	Price ex VAT	Selection	Discount	Price ex VAT	Price incl. VAT
						€	SEK			SEK	SEK
H508.21	as per standard specification					284,900.00 €	2,962,960.00 €	1	8.00%	2,725,923.20 €	3,407,404.00 €
	PACKAGES										
XW2000	B&G Navigation Package					11,990.00 €	124,696.00 €	1	75.00%	31,174.00 €	38,967.50 €
XF2000	2 Instrument pods (1 per helm station)							1	75.00%		
XF2200	2 B&G Triton ² multifunction displays in cockpit, incl. transducer (wind/speed/depth/temperature)							1	75.00%		
XF3000	B&G VHF V60 at chart table, incl. wireless remote handset H60 (only with XK5000)							1	75.00%		
XF4030	B&G Zeus ^S 9" chart plotter, stb							1	75.00%		
XF5000	B&G Autopilot with Triton ² control unit and Precision 9 compass							1	75.00%		
XK5000	VHF preparation with antenna and splitter for FM and AIS							1	75.00%		
XW3000	Cruising Package					10,290.00 €	107,016.00 €	1	75.00%	26,754.00 €	33,442.50 €
XC1325	Teak on cockpit bottom							1	75.00%		
XC9062	Helmsman footrests (free mountable)							1	75.00%		
XC9080	2 additional cleats, midship, retractable (1 each side)							1	75.00%		
XC9090	Anchor windlass, electrical, 1000 W, with automatic fuse and remote control with chain counter							1	75.00%		
XC9100	Delta-anchor 25 kg, galvanized with 60 m galvanized chain							1	75.00%		
XC9423	Openable portlight in coach roof window ps							1	75.00%		
XE1102	Backstay tensioner, hydraulic							1	75.00%		
XF4550	MyHanse safety cloud with 24 months subscription and device installed on board							1	75.00%		
XH1001	Battery set, capacity: 1x 90 Ah + 4x 160 Ah AGM							1	75.00%		
XH3110	Shower unit in cockpit, warm-/coldwater							1	75.00%		
XV9420	Wind indicator							1	75.00%		
XV9450	Flagpole							1	75.00%		
XV9901	6 fenders							1	75.00%		
XV9902	4 mooring lines							1	75.00%		
XV9910	Add. winch handle							1	75.00%		
XV9950	HANSE maintenance kit							1	75.00%		
XW5000	Comfort Package					5,690.00 €	59,176.00 €	1	75.00%	14,794.00 €	18,492.50 €
XC9032	Courtesy lights in cockpit							1	75.00%		
XC9033	Courtesy lights at companionway							1	75.00%		
XC9300	2 vents for coach roof hatches							1	75.00%		
XL9001	Courtesy lights in saloon							1	75.00%		
XL9003	Indirect lights in saloon and cabins							1	75.00%		
XL9004	LED overhead lights in saloon and cabins, dimmable							1	75.00%		
XL9010	SLS - Scenario light system - touch screen controller in saloon and dimmer in cabins and heads							1	75.00%		
XN2500	Cockpit cushions (colour selection)							1	75.00%		
XV9010	Blind set with flyscreens for deck hatches							1	75.00%		
XV9060	Blinds for hull windows							1	75.00%		
XV9080	Blinds for side coach roof windows							1	75.00%		
	OPTIONS										
	HULL										
	KEEL										
XB9000	Keel and rudder - not mounted			X		690.00 €	7,176.00 €	1	8.00%	6,601.92 €	8,252.40 €
	LAYOUT & INTERIOR										
XL2003	B3: 2 fwd cabins with double berth, storage space and separate head - convertible by a removable bulkhead into a single cabin			X		5,140.00 €	53,456.00 €	1	8.00%	49,179.52 €	61,474.40 €
	WOOD (FURNITURE, FLOORBOARD)										
XM1104	Furniture - French Oak			X		4,990.00 €	51,896.00 €	1	8.00%	47,744.32 €	59,680.40 €
XM1202	Floorboard - Noce Nero			X		890.00 €	9,256.00 €	1	8.00%	8,515.52 €	10,644.40 €
	UPHOLSTERY, CARPETS & CURTAINS										
XN2001	Upholstery - Sorrento (colour selection)			X		1,090.00 €	11,336.00 €	1	8.00%	10,429.12 €	13,036.40 €
	DECK & OUTSIDE EQUIPMENT										
	RIG & SAILS										
XE2001	Lazy bag with lazy jacks (colour selection - not with XE1001 or XE1010 or XE1071)			X		1,190.00 €	12,376.00 €	1	8.00%	11,385.92 €	14,232.40 €
	NAVIGATION & INSTRUMENTS										
	PROPULSION										
XG1003	Engine (Diesel, approx. 80 hp) - saildrive, 3-blade folding propeller			X		1,900.00 €	19,760.00 €	1	8.00%	18,179.20 €	22,724.00 €
XG3101	Bowthruster, 24 V, retractable, incl. battery			X		9,900.00 €	102,960.00 €	1	8.00%	94,723.20 €	118,404.00 €
	EQUIPMENT										
XH5125	Optional freezer drawer in standard fridge			X		250.00 €	2,600.00 €	1	8.00%	2,392.00 €	2,990.00 €
	RADIO & ENTERTAINMENT										
	ACCESSORIES										
	SHIPPING AND TRANSPORT										
XZ2001	Loading on truck			X		500.00 €	5,200.00 €	1	8.00%	4,784.00 €	5,980.00 €
XZ4000	Declaration of Conformity			X		standard	0.00 €	1	8.00%	0.00 €	0.00 €
XZ4005	Owners manual			X		standard	0.00 €	1	8.00%	0.00 €	0.00 €
XZ4010	Builder's Certificate			X		standard	0.00 €	1	8.00%	0.00 €	0.00 €
XZ4011	Builder's Certificate with apostille			X		175.00 €	1,820.00 €	1	8.00%	1,674.40 €	2,093.00 €
XZ4021	Non-registration with apostille			X		175.00 €	1,820.00 €	1	8.00%	1,674.40 €	2,093.00 €
XZ4031	Bill of Sale with apostille			X		175.00 €	1,820.00 €	1	8.00%	1,674.40 €	2,093.00 €
XZ4100	Export Accompanying Document			X		0.00 €	0.00 €	1	8.00%	0.00 €	0.00 €
XZ4140	Certificate of origin			X		0.00 €	0.00 €	1	8.00%	0.00 €	0.00 €
XZ4150	Supplier's declaration			X		0.00 €	0.00 €	1	8.00%	0.00 €	0.00 €
	LIST PRICE:									3,535,324.00 €	4,419,155.00 €
	TOTAL DISCOUNT:								13.51%	477,720.88 €	597,151.10 €
	TOTAL PRICE:									3,057,603.12 €	3,822,003.90 €

Additional components:	Price ex VAT							
Rigging mast assembly and installation sails and rails	1.480.00 €	15.392.00 €	1	0.00%	15,392.00 €	19,240.00 €		
Antifouling incl 2 x primer + 2x antifouling	1.450.00 €	15.080.00 €	1	0.00%	15,080.00 €	18,850.00 €		
Final comissioning test equipment, Yanmar pre-delivery inspection, calibration if navigation	500.00 €	5.200.00 €	1	0.00%	5,200.00 €	6,500.00 €		
Keel and Rudder Installation	980.00 €	10.192.00 €	1	0.00%	10,192.00 €	12,740.00 €		
Cost of Launching (incl travellift 6 d land beerth 1 d sea berth)	1.280.00 €	13.312.00 €	1	0.00%	13,312.00 €	16,640.00 €		
Cleaning inside and outside	900.00 €	9.360.00 €	1	0.00%	9,360.00 €	11,700.00 €		
Handover proecurments, handover and testdrive	1.500.00 €	15.800.00 €	1	0.00%	15,800.00 €	19,500.00 €		
Transport Greifswald – Umag	10.450.00 €	108.680.00 €	1	0.00%	108,680.00 €	135,850.00 €		
Sprayhood	1.800.00 €	18.720.00 €	1	0.00%	18,720.00 €	23,400.00 €		
LED TV 32 + 4G/3G antenna incl installation	780.00 €	8.112.00 €	1	0.00%	8,112.00 €	10,140.00 €		
Apple TV 4k + installation	300.00 €	3.120.00 €	1	0.00%	3,120.00 €	3,900.00 €		
A2 Crewcabin with bed and zink	2.900.00 €	30.160.00 €	1	0.00%	30,160.00 €	37,700.00 €		
Inverter 12V-2230V 800 W	490.00 €	5.096.00 €	1	0.00%	5,096.00 €	6,370.00 €		
Charter equipment(deck, safety, navig, galley, beds etc	5.650.00 €	58.760.00 €	1	0.00%	58,760.00 €	73,450.00 €		
Charter make ready pack (UV protect Jib, autoswitch windlass, elec winches etc	1.250.00 €	13.000.00 €	1	0.00%	13,000.00 €	16,250.00 €		
LIST PRICE:					3,885,108.00 €	4,831,385.00 €		
TOTAL DISCOUNT:					12.36%	477,720.88 €	597,151.10 €	
TOTAL PRICE:					3,387,387.12 €	4,234,233.90 €		

Notes:

Offer gäller tills 30/10-2020. Offerten anges i euro och kursnyckel anges i övre högra hörnet. Vi reserverar oss för valuta förändringar.
Förutsättningar för att erhålla rabatten är beställning och 30% handpenning oss tillhanda senast 30/9-2020

Vid beställning erläggs 10% i handpenning

Senast 10 dagar efter order erläggs 20% i 2 nd deposit för produktionsläggning

Cirka 10 dagar före leverans aviseras preliminära leverans datumet, besiktning skall ombesörjas av köparen och herefter skall resterande 70% erläggas

Produktionsklar båt preliminärt Maj

(Date)

(Place)

(Signature)

www.hanseyachts.com

Hanse
BREAKING RULES . SETTING TRENDS